

PROPOSED CLASS SCHEDULE FOR DISPUTE RESOLUTION

Professor Ariana Levinson

Teaching Assistant Mashayla Hays

Fall 2017

Thursday 2:25-4:05 p.m.

Room 171

1. August 17: Introduction to Dispute Resolution, Negotiation Background

Reading: Preface, Chapters 1, Dispute Resolution - What It's All About, 2, Negotiation and Conflict - The Big Picture, & 3, through page 46, Perception, Fairness, Psychological Traps

Prepare: Read the *Syllabus and Course Guidelines* and be prepared to discuss it in class. Complete the information sheet posted on TWEN and bring it to class. Read the role-plays handout posted on TWEN.

2. August 24: Negotiation Background

Reading: Chapters 3, Perception, Fairness, Psychological Traps, and Emotions & 4, Negotiator Styles

3. August 31: Negotiation Background

Reading: Chapter 5, The Negotiation Dance - Step by Step

4. September 7: Negotiation Practice, Negotiation Demonstration

Prepare: Download or print and read the negotiation preparation checklist from TWEN. You will apply the reading you have done to date in an in-class negotiation exercise. **Turn in the checklist and other materials used to prepare at the start of class.**

**Tony Belak and Connie Archer will join the class to demonstrate negotiation and to answer questions about negotiation in practice.

5. **September 14: Negotiation Practice**

Prepare: You will apply the reading you have done to date in an in-class negotiation exercise. **Turn in the checklist and other materials used to prepare at the start of class.**

6. **September 21: Negotiation Debrief, Mediation Background**

Reading: Chapters 9, Mediation - The Big Picture & 11, Representing Clients: Preparation

Testing: If you wish to be tested on your negotiation skills, sign up, in pairs, for an hour meeting time with me outside of class during the following two weeks.

7. **September 28: Mediation Demonstration, Mediation Background, Negotiation Testing**

Reading: Chapter 12, Representing Clients: During the Process

Testing: Those who wish to be tested on negotiation skills will meet outside class in pairs.

**Hon. Judge Colin Lindsay, Michelle Henry, and Kenyon Meyer will join the class to demonstrate mediation and to answer questions about mediation in practice.

8. **October 5: Mediation Background, Mediation Practice, Mediation Debrief, Negotiation Testing**

Prepare: You will apply the reading you have done to date in an in-class mediation exercise. **Turn in the checklist and other materials used to prepare at the start of class.**

Testing: Those who wish to be tested on negotiation skills will meet outside class in pairs.

9. **October 12: Mediation Debrief, Mediation Practice**

Prepare: You will apply the reading you have done to date in an in-class mediation exercise. **Turn in the**

checklist and other materials used to prepare at the start of class.

10. October 19: Mediation Debrief, Arbitration Background

Reading: Chapters 17, Arbitration - The Big Picture & 18, Arbitration Agreements

Testing: If you wish to be tested on your mediation skills, sign up, for a time with me outside of class during the following three weeks. You will meet in groups of four for **two and a half hour blocks**, with a fifth student volunteering as mediator. To be graded on mediation, **you must make yourself as available as possible.**

11. October 26: Arbitration Background, Mediation Testing

Reading: Chapters 19, Selecting Arbitrators, & 20, Arbitration Procedures and Awards

Testing: Those who wish to be tested on mediation skills will meet outside class.

Written assignment: The written assignment in lieu of an exam will be posted today. It will be one question that provides you the opportunity to describe the different types of alternative dispute resolution and to explain what type(s) of dispute resolution might be most suitable for resolving a particular dispute or anticipated disputes and why. It is due at 5:00 p.m. on Friday, November 17.

12. November 2 class to be held November 6 or 7: Putting ADR Together, Arbitration Practice, Mediation Testing

Reading: Chapter 25, Mixing and Matching the Process to the Dispute

Prepare: Read the posted materials, on TWEN, for the arbitration role-play.

Testing: Those who wish to be tested on mediation skills will meet outside class.

13. November 9: Arbitration Practice

Prepare: Read the posted materials, on TWEN, for the arbitration role-play.

Testing: Those who wish to be tested on mediation skills will meet outside class.

14. November 16: Arbitration Practice, Wrap-Up

Prepare: Read the posted materials, on TWEN, for the arbitration role-play.

**** The written assignment in lieu of an exam is due at 5:00 p.m. on Friday, November 17.**